VATAS IMPEX

JALANDHAR • INDIA

CORPORATE PROFILE

Global Non-Ferrous Scrap Sourcing, Ingot Manufacturing & International Trade

Specializing in high-purity Remelted Copper Ingots (97%–99% Cu), ISRI-standard non-ferrous scrap aggregation, and cross-border maritime supply chains connecting North America, Europe, India, and China.

₹73.00 Cr
5-MONTH TURNOVER (FY 26-27)

500 MT
COPPER INGOTS EXPORTED (CHINA)

10 MT/Day
MELT CAPACITY (DEC 2026 TARGET)

Works & Head Office: D-90, Industrial Area, Focal Point, Jalandhar – 144001, Punjab, India
Proprietor: Mr. Harshit Mago | **Mobile:** +91 99148 96666 | **Email:** info@vatas.in
Web: www.vatas.in | **Strategic Partner:** Cimco Resource Inc., USA (Since 2021)

DOSSIER 2026–27

Company at a Glance

Established in 2017 in the industrial heartland of Jalandhar (Punjab), Vatas Impex has evolved from a regional scrap aggregation enterprise into a vertically integrated, international non-ferrous metal recycling and ingot manufacturing house.

Corporate Purpose & Scale

Vatas Impex operates across the full secondary metallurgical value chain—importing heavy non-ferrous scrap from vetted origin yards across North America, Europe, and Africa; sorting and pre-processing scrap grades; pyrometallurgically refining copper in specialized industrial furnaces; and manufacturing commercial-grade Remelted Copper Ingots (97% to 99% Cu) for domestic foundries and international export markets.

Strategic Global Representation

Since **2021**, Vatas Impex has served as the key Indian trade partner and representative for **Cimco Resource Inc. (USA)**. This exclusive channel relationship delivers direct access to massive industrial scrap aggregation volumes, cutting out secondary brokers and guaranteeing consistent physical delivery to Indian smelters.

CORPORATE IDENTITY MATRIX

LEGAL ENTITY NAME	**VATAS IMPEX** (Proprietorship Firm)
YEAR OF ESTABLISHMENT	**2017** (Industrial Operations: 9+ Years of Market Provenance)
PROPRIETOR & FOUNDER	**Mr. Harshit Mago** (Direct: +91 99148 96666 | harshit@vatas.in)
MANUFACTURING PLANT & HQ	**D-90, Industrial Area, Focal Point, Jalandhar – 144001, Punjab, India**
LOGISTICS / PORT HUB	ICD Ludhiana (Dry Port & Concor Railhead) | Gateway Ports: Mundra & JNPT Nhava Sheva
CORE PRODUCT LINES	Commercial Copper Ingots (97%–99% Cu), Birch/Cliff Scrap, Berry/Candy, Brass & Aluminium Scrap
SMELTING CAPACITY	**Current:** 5 Metric Tonnes/Day (150 MT/Month) | **Target (Dec 2026):** 10 MT/Day
STATUTORY REGISTRATIONS	Registered with DGFT (Import Export Code - IEC), Goods & Services Tax Network (GSTIN)

₹73.00 Cr
5-MONTH REVENUE (FY 26-27)

₹48.00 Cr
AUDITED TURNOVER (FY 25-26)

500 MT
CU INGOTS EXPORTED TO CHINA

Executive Leadership & Milestones

Combining entrepreneurial vigor with rigorous commodity risk management and technological modernization in industrial metal processing.

Mr. Harshit Mago

DIRECT: +91 99148 96666

PROPRIETOR & MANAGING DIRECTOR

As the founder and chief executive of Vatas Impex, Mr. Harshit Mago has transformed the firm from a regional trading desk into an international trading powerhouse and high-throughput smelting manufacturer. Under his direct stewardship, the company forged exclusive procurement ties with North American yards, initiated in-house secondary smelting operations, and secured multi-hundred-tonne export contracts with major smelting conglomerates in PR China.

Office: D-90 Focal Point, Jalandhar **Email:** harshit@vatas.in / info@vatas.in **Phone:** +91 99148 96666

STRATEGIC GROWTH MILESTONES

2017 — Commercial Foundation

Vatas Impex established in Jalandhar, Punjab. Initiated domestic merchant trading and scrap sorting operations catering to Northern India's brass, sanitary-ware, and valve manufacturing industries.

2021 — Cimco Strategic Alliance

Formalized exclusive Indian representation and channel partnership with **Cimco Resource Inc. (USA)**. Unlocked direct containerized imports of North American ISRI-grade non-ferrous scrap, bypassing intermediate trading houses.

2023–2025 — Cross-Border Supply Chain Expansion

Expanded direct procurement lines to Europe (UK, Germany, Netherlands) and West & South Africa. Annual handling volumes exceeded 10,000 MT of mixed non-ferrous commodities with seamless custom clearances at ICD Ludhiana.

Early 2026 — Ingot Smelting & Direct China Export Execution

Commissioned 5 MT/day oil-fired melting plant at D-90 Focal Point, producing 97%–99% pure Remelted Copper Ingots. Successfully delivered **500 Metric Tonnes** of copper ingots to Chinese maritime buyers. Revenue surged to **₹73.00 Crore** in 5 months.

December 2026 — Rotary Smelting Expansion (Underway)

Capital expenditure deployment of a 10 MT/day tilting rotary furnace system with automated slag separation and secondary emission controls, doubling total monthly ingot capacity to 300 MT.

Four Core Business Verticals

A balanced business model spanning international sourcing, value-added secondary manufacturing, regional trade distribution, and global principal representation.

VERTICAL 01

Global Scrap Sourcing & Import

Importation of ISRI-specified non-ferrous scrap (Birch/Cliff, Berry/Candy, Honey, Tense) directly from yards in North America, Europe, and Africa through containerized ocean freight to ICD Ludhiana.

VERTICAL 02

Ingot Smelting & Refining

In-house pyrometallurgical melting at D-90 Focal Point. Converts pre-sorted secondary copper scrap into standardized 97%–99% Remelted Copper Ingots engineered for international foundries and export.

VERTICAL 03

Domestic Distribution Network

Direct-to-smelter supply across Punjab and North India clusters (Jalandhar, Mandi Gobindgarh, Jagadhri), supplying brass casting units, valve factories, and extrusion mills with certified raw materials.

VERTICAL 04

Principal Mandate (Cimco Alliance)

Strategic channel representation for Cimco Resource Inc. (USA) since 2021. Offers verified Indian smelters direct high-volume booking access under structured LC/CAD contractual terms.

PRODUCT SPECIFICATION & ISRI PORTFOLIO

COMMODITY	GRADE / ISRI CODE	PURITY / SPECIFICATION	KEY APPLICATIONS
Remelted Copper Ingots	Commercial Ingot	97.00% – 99.00% CU	Continuous cast wire rods, electrical busbars, bronze/brass alloying, export to PR China
Copper Scrap (Berry/Candy)	ISRI: Berry / Candy	No. 1 Copper Wire (99.9% Cu)	High-grade electrical induction melting, direct wire draw redraw
Copper Scrap (Birch/Cliff)	ISRI: Birch / Cliff	No. 2 Copper Scrap (94% – 96% Cu)	Primary feedstock for Vatas in-house smelting and refining furnaces
Copper Nodules / Wire	ISRI: Clove / Cobra / Druid	Chopped / Granulated / Insulated	Mechanical separation, heavy density foundry feedstock
Brass Scrap (Honey / Ebony)	ISRI: Honey / Ocean / Ebony	60/40 & 70/30 Yellow & Red Brass	Sanitary fittings, valve manufacturing, architectural brassware in Jalandhar cluster
Aluminium Scrap	ISRI: Tense / Tabor / Talon	Cast & Mixed Aluminium (90-95% Al)	Automotive die-casting, de-oxidizing agents for steelmaking in Mandi Gobindgarh
Zinc & Lead Residues	ISRI: Saves / Radio / Racks	Commercial Zinc Die-Cast & Soft Lead	Battery manufacturing, galvanizing industries, chemical oxide production

Infrastructure & Plant Metallurgy

Operating from D-90 Focal Point, Jalandhar, our facility integrates heavy scrap reception, manual sorting bays, crucible pyrometallurgical melting, and metallurgical laboratory controls.

FURNACE ARCHITECTURE

Smelting Fleet & Capacity

The plant currently operates an oil-fired heavy melting crucible unit delivering a sustained throughput of **5 Metric Tonnes per day** (approx. 150 MT/month) of commercial copper ingots.

DEC 2026 EXPANSION MILESTONE

Commissioning of a **10 MT/day Tilting Rotary Furnace** to double smelting capacity to **300 MT/month**.

QUALITY ASSURANCE

Spectrometric & Physical Control

Quality control is embedded at each metallurgical transformation stage to prevent cross-contamination and guarantee assay conformity:

- **Raw Inflow:** Manual visual sort, density sorting, and radiometric clearance.
- **Melt Chemistry:** Fluxing agents deployed to remove iron, tin, and lead contaminants.
- **Assay Verification:** Spark Optical Emission Spectrometer (OES) analysis of every batch.
- **Casting Consistency:** Uniform ingot dimensions, smooth surface finish, zero slag cavities.

THE SCRAP-TO-INGOT TRANSFORMATION FLOW

STAGE 1

Import Reception

Customs clearance at ICD Ludhiana & direct trailer transfer to D-90 storage yard.

STAGE 2

Mechanical Sorting

Manual segregation of Birch/Cliff, stripping insulated cables, and baling scrap bundles.

STAGE 3

Furnace Melting

Controlled pyrometallurgical melting at 1,150°C with chemical fluxing and slag skimming.

STAGE 4

Casting & Export

Pouring into steel ingot molds, batch cooling, weight verification, container stuffing.

Logistics Advantage: Located 55 km from ICD Ludhiana dry port with bonded rail links to Nhava Sheva (JNPT) and Mundra, enabling 48-hour container dispatch to major maritime gateways.

DIRECT ICD LUDHIANA ACCESS

Global Sourcing & Export Reach

A resilient international trade corridor linking scrap generation centers in the Americas and Europe with Asian manufacturing destinations.

Sourcing Origins & Alliances

Vatas Impex procures heavy non-ferrous scrap across established geographic corridors, adhering to strict trade-compliance, pre-shipment inspections, and international banking instruments:

- **North America (USA & Canada):** Long-term channel mandate with **Cimco Resource Inc. (since 2021)** delivering consistent container volumes.
- **Western Europe:** Vetted yard partnerships in the United Kingdom, Germany, Netherlands, and Belgium.
- **Middle East & Africa:** Aggregated scrap consolidation from UAE hubs, South Africa, and West African collection nodes.

Export Execution: PR China

In 2026, Vatas Impex demonstrated prime cross-border manufacturing credibility by fulfilling export contracts totaling **500 Metric Tonnes of Remelted Copper Ingots** into PR China:

- **Delivery Gateways:** Discharged seamlessly at Ningbo, Tianjin, and Foshan ports.
- **Assay Compliance:** 100% acceptance on arrival with independent CCIC / SGS pre-shipment and destination assay clearance.
- **Payment Terms:** Executed under robust, irrevocable Letters of Credit (LC) and documentary collections.

END-TO-END MARITIME LOGISTICS ARCHITECTURE

CORRIDOR / SEGMENT	PRIMARY ORIGIN / DESTINATION	TRANSIT ROUTING & MODE	TYPICAL LEAD TIME
Inbound Scrap (USA)	East Coast / Midwest US Yards (Cimco Alliance)	Ocean 40ft HC Containers → Mundra / JNPT → ICD Ludhiana Rail	38 – 45 Days
Inbound Scrap (Europe)	Rotterdam, Antwerp, Felixstowe	Ocean 40ft HC Containers → Mundra Port → Concor Railhead	28 – 35 Days
Outbound Copper Ingots	D-90 Focal Point Jalandhar → PR China	Factory Stuffing 20ft Heavy Containers → Mundra → Ningbo/Tianjin	22 – 28 Days
Domestic Delivery	Jalandhar / Mandi Gobindgarh / Jagadhri / Delhi	Direct Dedicated Road Trailers / Heavy Freight Trucks	24 – 48 Hours

Shipping Lines & Freight Partners

Regular carrier contracts with Maersk, MSC, CMA-CGM, and Ocean Network Express (ONE) for container allocation and competitive ocean freight tariffs.

CARRIER DIRECT

Financial Performance & Scale

Robust balance sheet growth driven by soaring international export volumes, high inventory turnover, and disciplined working-capital management.

FY 2025–26 REVENUE

₹48.00 Cr

Approx. $5.8 Million USD

Full Fiscal Year Turnover

FY 2026–27 (5 MONTHS)

₹73.00 Cr

Approx. $8.8 Million USD

Apr 1, 2026 – Aug 31, 2026

EXPORT FULFILLMENT

500 MT

Copper Ingots Delivered

Delivered to PR China

Comparative Revenue Growth (YoY Acceleration)

+265% Annualized Run Rate

REPORTING PERIOD	REVENUE (INR)	USD EQUIVALENT	OPERATIONAL FOCUS	AUDIT STATUS
FY 2025–2026 (Full Year)	**₹ 48.00 Crore**	~ $5.80 Million	Scrap import aggregation & domestic smelting pilot	FILED / VERIFIED
FY 2026–2027 (5 Months: Apr–Aug 2026)	**₹ 73.00 Crore**	~ $8.80 Million	500 MT Ingot Export to China & expanded import throughput	CURRENT FINANCIALS
FY 2026–2027 (Projected Run Rate)	**₹ 150.00+ Crore**	~ $18.00+ Million	Rotary furnace commissioning (10 MT/day) + global ingot expansion	EXECUTIVE PROJECTION

Banking & Working Capital Facilities

Backed by premier Indian public and private commercial banks with structured Letter of Credit (LC), Buyer's Credit, Foreign Outward Remittance, and Bill Discounting limits facilitating timely supplier disbursements.

Statutory & Customs Compliance

Unblemished statutory record with Indian Customs, Directorate General of Foreign Trade (DGFT), and Goods & Services Tax (GST) authorities. Zero regulatory defaults or duty infractions.

Why Partner with Vatas Impex

Strategic reasons why global metal recyclers, domestic smelters, and international ingot buyers entrust their multi-million-dollar metal flows to Vatas Impex.

Direct Primary Scrap Origination

SINCE 2021

Through our direct representative mandate with **Cimco Resource Inc. (USA)** and established supplier yards across Europe, we eliminate predatory intermediary broker markups, ensuring authentic ISRI-standard raw material flows and transparent pricing.

Integrated Value-Addition Loop

SMELTING WORKS

Unlike pure trading desks, Vatas Impex owns and operates licensed pyrometallurgical melting works at D-90 Focal Point. We absorb raw Birch/Cliff and scrap copper, refine melt chemistry, and generate export-grade Remelted Copper Ingots (97%–99% Cu).

Proven Cross-Border Execution

500 MT DELIVERED

Flawless completion of 500 MT copper ingot export orders to PR China within contracted timeframes, adhering to rigorous CCIC/SGS pre-shipment inspections and international maritime container safety standards.

Aggressive Smelting Expansion

10 MT/DAY TARGET

Underway deployment of an automated 10 MT/day rotary furnace scheduled for December 2026, positioning Vatas Impex as one of the premier non-ferrous ingot exporters in the Northern India industrial corridor.

Commitment to Ethical Trade & Responsible Recycling

Vatas Impex upholds the highest standards of regulatory compliance, environmental responsibility, and financial probity. All metal consignments are 100% duty-cleared, tax-compliant, and processed under modern air pollution control regimes. We take pride in contributing directly to India's circular economy and resource conservation mandates.

100% Tax Compliant
Full GST & DGFT Alignment

Zero Default History
Clean International Banking Record

ISRI Standard Assays
Globally Verified Chemistry

Corporate Directory & Inquiries

Connect with our executive trading desk for raw scrap container offers, domestic ingot allocations, or international export contracts.

EXECUTIVE OFFICE

Mr. Harshit Mago

Proprietor & Managing Director

Direct Mobile / WhatsApp:
+91 99148 96666

Executive Email:
harshit@vatas.in

General Inquiries:
info@vatas.in

WORKS & LOGISTICS FACILITY

Vatas Impex Smelting Works

Registered Factory & Headquarters

Address:
D-90, Industrial Area, Focal Point, Jalandhar – 144001, Punjab, India

Dry Port Railhead:
ICD Ludhiana (Concor Container Terminal)

Web Portal:
www.vatas.in

OFFICIAL CORPORATE REGISTRATION CREDENTIALS

ENTERPRISE NAME	VATAS IMPEX
LEGAL CONSTITUTION	Sole Proprietorship (Proprietor: Mr. Harshit Mago)
PRIMARY BUSINESS ACTIVITY	Import, Sourcing, Smelting, Refining & Global Export of Non-Ferrous Metals
STATUTORY REGISTRATIONS	Registered with DGFT (Import Export Code - IEC), GSTIN (Govt. of India)
INTERNATIONAL REPRESENTATION	Strategic Partner & Representative for Cimco Resource Inc., USA (Since 2021)
BANKING RELATIONSHIPS	Leading Scheduled Commercial Banks in India (Jalandhar & Ludhiana Branches)

PARTNER WITH AN EXPANDING NON-FERROUS LEADER

Direct Scrap Procurement • Standardized 97%–99% Remelted Copper Ingots • Verified Trade Execution

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